



CAPABILITY STATEMENT

Our mission at digital OutPost is simple: **Quality**.

Located in the southern California beach city of Carlsbad, **digital OutPost** is San Diego's largest high definition video production facility focused on video-based training and interactive media. From video to web to mobile application development, digital OutPost is the one-stop shop for all your digital media needs.

At digital OutPost, we:

- ✓ Create compelling video-based training scenarios designed specifically for group facilitation and interaction
- ✓ Ensure a high quality experience by delivering stunning video over the smallest data pathways

As a full service Video Production Facility, we are focused on producing impactful projects for web, mobile and disc-based delivery to fulfill corporate and government needs. We take great pride in consistently delivering the highest quality products to promote and protect your agency's image.

Certifications & Registrations

DUNS **958761538**
 CAGE Code **1CCA5**
 Small Business Enterprise (**SBE**)
 SAM UEI: YLMFA6DDAKX5

GSA **GS-23F-0143S**
Terms and Conditions
 SINs **541 4B Video Production**
541 3 Web Based Marketing

NAICS Codes

512110 Motion Picture and Video Production
 512191 Teleproduction and Other Postproduction Services
 518210 Data Processing, Hosting And Related Services
 541330 Engineering Services
 541430 Graphic Design Services
 541511 Custom Computer Programming Services

PSC Codes

TO06 Photo/Map/Publication-Film/Video Tape Production
 TO15 Photo/Map/Publication-General Photographic: Motion



Our Innovative Capabilities

- ✓ **Video Production One-Stop Shop** Project Design, Logistics, Subject Matter Expert Outreach, Storyboarding, Writing, HD Video Shooting, Reenactments, Editing, Motion Graphics, Audio, Encoding, Programming for Web, Mobile and DVD, Hosting and Fulfillment—all under one roof.
- ✓ **On-Line Training** ✓ **Interactive Design** ✓ **Web Application Development**
- ✓ **Video Compression** digital OutPost has been encoding video since 1996, creating high quality video at very low data rates enabling prompt, buffer-free playback

Our Best Value/Differentiators

We get the job done right the first time.

- ✓ **Past Performance** US Army Recruiting Command, SPAWAR, US Navy, US Marine Corps, Camber, Akima, National Library of Medicine, California POST and CalOES. We have extensive experience working on Army, Navy and Marine Corps bases nationwide and understand the critical nature of working closely with DOD PAOs and Military Subject Matter Experts.
- ✓ **Partial Awards List**
 - 2022 Emmy Award – Did You Know? “Gun Violence Restraining Order” California POST
 - 2021 Emmy Award – Did You Know? “Silent No More” California POST
 - 2015 Silver Telly – Basic Combat Training, US Army Recruiting Command
 - 2015 Bronze Telly – US Army Pay and Entitlements, US Army Recruiting Command
 - 2012 Bronze Telly – Army Adventure, US Army Recruiting Command
- ✓ **Subject Matter Expert Driven Training**
- ✓ **Scenario-based Training Videos** Ideal for Law Enforcement and Military since 2004
- ✓ **Founded in 1996** – In business for over 20 years
- ✓ **All our Expertise is Under One Roof**
 - Located in beautiful Carlsbad, California with world-class locations for year-round video production



Past Performance Contacts

US Army Recruiting Command – Charles Franklin, Chief Audio/Visual Branch,
charles.d.franklin12.mil@mail.mil Contract No.: W9124D-12-C-0012, Prime: Akima Global Services

US Navy – Navy Personal and Family Readiness, Tim Bentley, DEFY Program Manager,
901-874-6544, timothy.f.bentley@navy.mil Contract No.: N00189-12-P-Z320

US Marine Corps - Joint IED Defeat Organization (JIEDDO), Frank Vigus, Acquisition Division Chief
760-380-8736, frank.t.vigus.civ@mail.mil Contract No: N11178-05-D-4231, Prime: Camber Corporation

National Library of Medicine – Anne R. Altemus, Acting Chief, Audiovisual Program Development
Branch, 301.435.3287, aaltemus@mail.nih.gov Contract No.: HHSN276201100745P

California Commission on Peace Officers Standards and Training (POST) – Michael Barnes,
Law Enforcement Consultant, Learning Technology Bureau, 916.227.3913,
Ron.Crook@post.ca.gov Contract No.: 13112205-2

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